



Roerblade og strandopskyl? Hvor finder vi økonomisk og bæredygtigt larvefoder?

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Main challenges of the insect industry

- **Upscaling (industrial level)**
 - Insect biology in production environment
 - Development of (customized) automation
 - Development of species-specific feed
- **Legal barriers (EU) in feed and food**
 - Increasing the knowledge-level on feed/food safety of insects
 - Political priority to promote the use of insects as feed and food
- **Consumer acceptance**
 - Information...



EU insect production – current and future volumes

Did you know?

15

Different countries represented

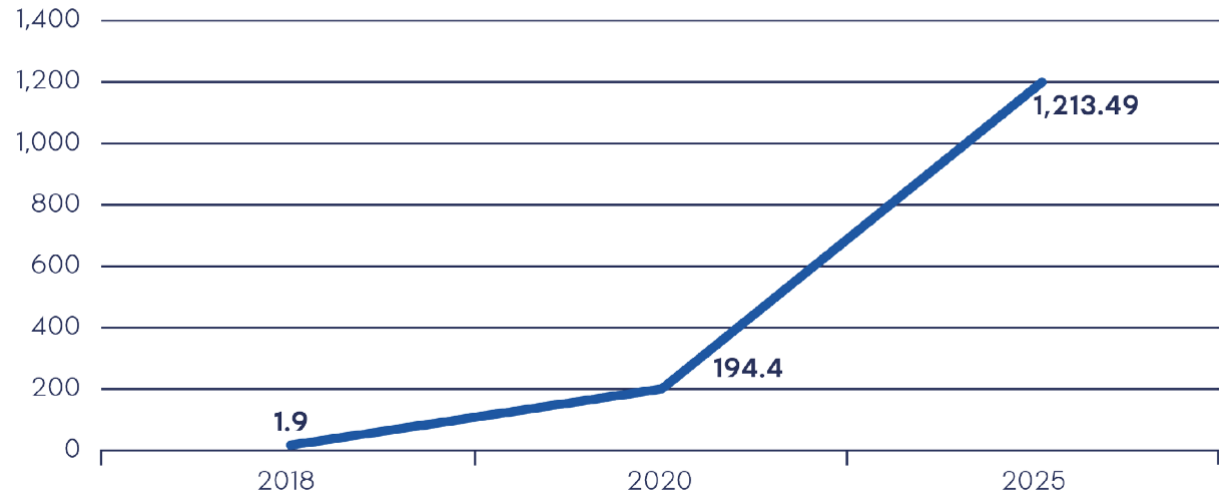
€355

Million Invested in members' companies

>€500M private investments by 2019-Q1



Estimated volumes of production of insect protein until 2025 in Europe (in thousands of tonnes)

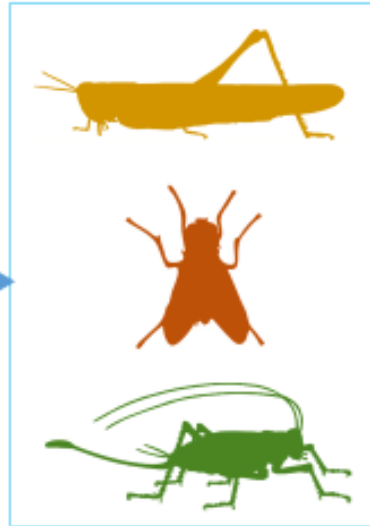


Source: [IPIFF Vision Paper](#)

Insects: EU regulatory overview – feed (generic)

Seven species defined by EU as farmed animals for feed use

- ✓ Vegetal substrates
- ✓ Former food - Dairy and eggs
- ✗ Former food - Meat and fish
- ✗ Catering waste
- ✗ Slaughterhouse products
- ✗ Animal manure



	<i>Protein</i>	<i>Fat</i>
	✓	✓
	✓	✓
	✗	✓
	✗	✓

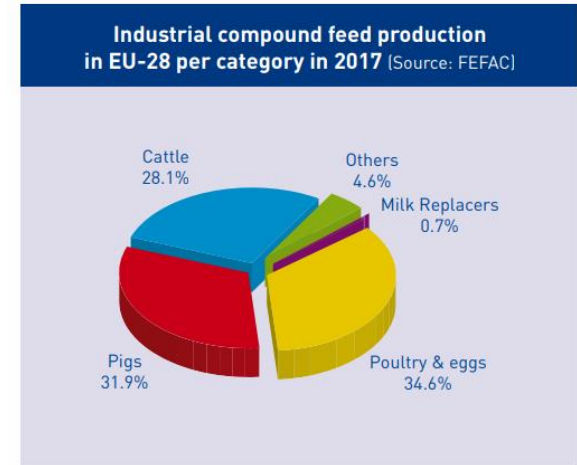
Allowed for aquaculture since 1st July 2017

Currently legal US/CA – EU expected in 2019

Currently not legal EU or US/CA – EU expected in 2020+

Markets (Pet food and feed)

- Pet food (EU)
 - ~8 mill t/yr – insects may capitalize on **~1M t/yr**
- Feed (EU)
 - **Aquaculture (global):** 3M t fish meal/yr needed in 2030-2040 – insects may capitalize on **>1M t/yr**
 - **Poultry:** ~55M t/yr – insects may capitalize on **>5M t/yr** (poultry expected to double by 2050)
 - **Pigs:** ~51M t/yr – insects may capitalize on **>5M t/yr**



BIOCAS (01 July 2017 - 30 June 2021)



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Substrate selection for BSF* feed trial

*Black soldier fly (*Hermetia illucens*)

Dry matter (dm), protein, lipid and ash content (%) and availability of different substrates from Guldborgsund Municipality.

Substrates	Dry matter (% dm)	Protein (% dm)	Lipid (% dm)	Ash (% dm)	Seasonability
Seaweed	13	7	1	31	all year
Spent grain	17	25	11	3	all year
Apple pomace	20	5	4	4	autumn
Wheat	88	12	3	1	all year
Rapeseed cake	74	35	10	8	all year
Sugarbeet tops	14	29	3	24	autumn
Malt	75	24	3	7	all year
Butter cookies	96	6	22	1	all year



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Diet formulation for BSF feed trial



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Percentage of different substrates and water used in the formulation of 4 diets

Substrates	Diet 1 (%)	Diet 2 (%)	Diet 3 (%)	Diet 4 (%)
Seaweed	10	5	0	0
Spent grain	15	20	19	25
Apple pomace	0	10	0	10
Wheat	20	10	11	10
Rapeseed cake	0	2	0	2
Sugarbeet tops	5	0	2	0
Malt	5	10	3	10
Butter cookies	5	0	3	0
Water	40	43	62	43



Experimental parameters of BSF feed trial



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Total protein, lipid and ash content of different diets used in the dietary experiment

	Diet 1	Diet 2	Diet 3	Diet 4
Protein (% dm)	24	28	19	29
Lipid (% dm)	10	7	9	7
Ash (% dm)	6	7	3	6



Experimental parameters

- Tray size: 30x20 cm
- Replicates: 3 per diet
- Temperature: 27°C
- Density: 11 larvae/cm²
- Total feed per replicate: 2 kg
- Dry matter: 19%
- Feeding episodes: 3
- Experimental time: 12 days

Dietary experiment



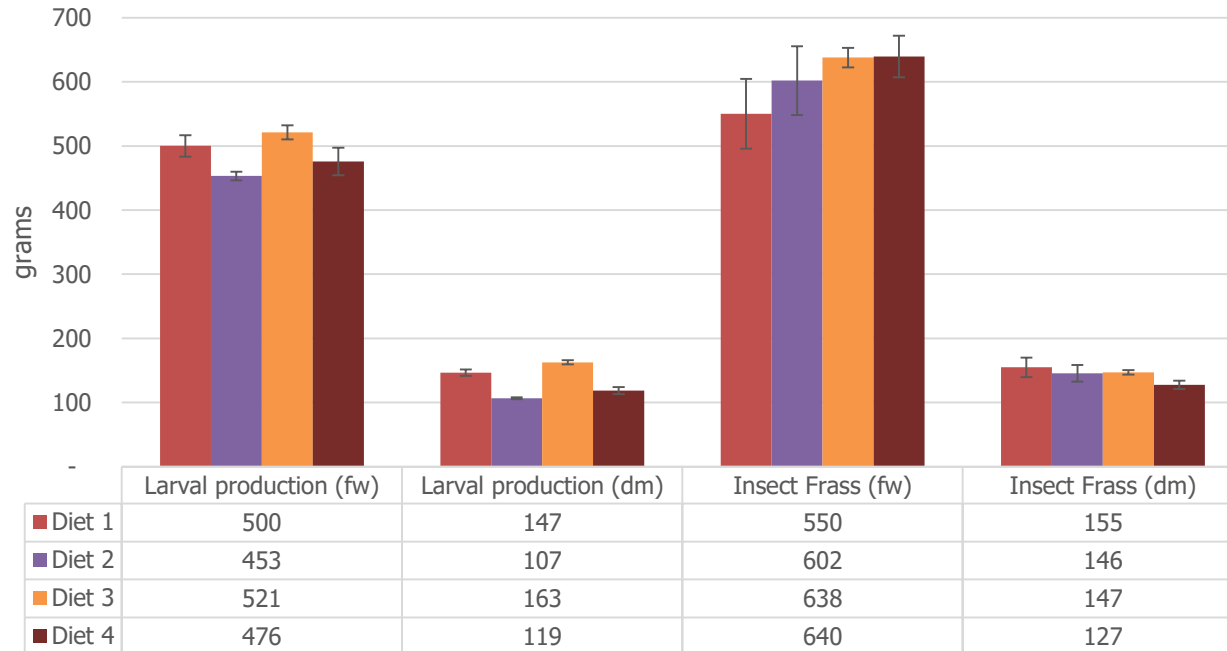
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Larval and insect frass production during the dietary experiments (avg \pm sd)



Dietary experiment



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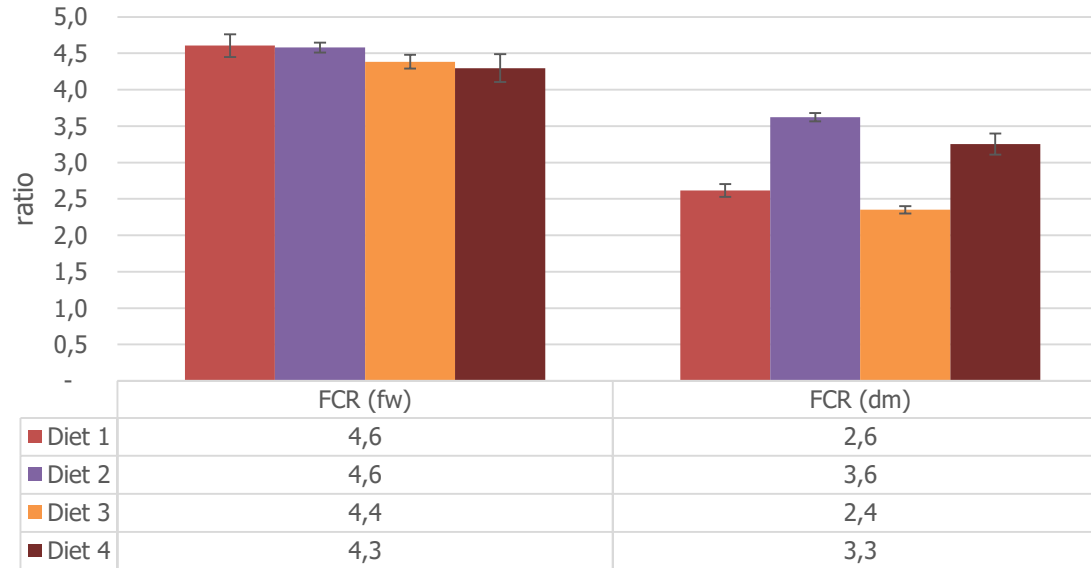


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Feed conversion ratio in the dietary experiment (avg \pm sd)



Survival rate of BSFL during the dietary experiment was 79-82%

Validation of Diet 3 in pilot production



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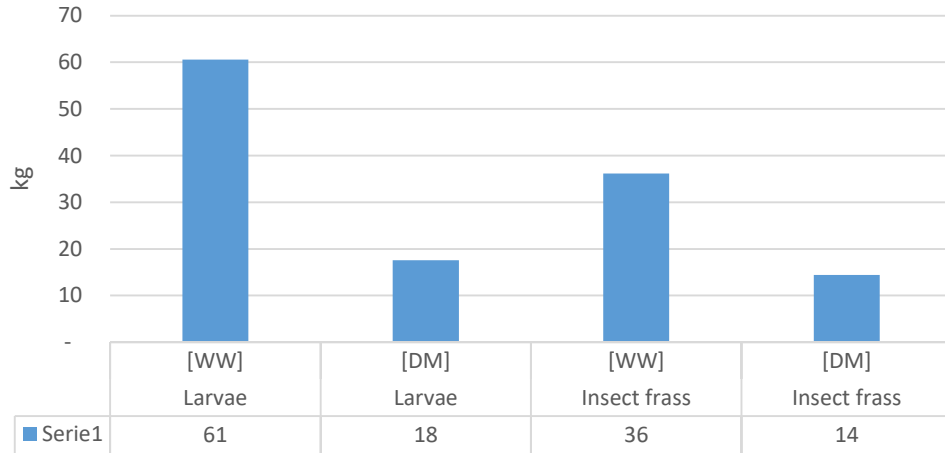


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Total larval and insect frass production during validation



Production parameters

- Tray size: 60x40
- Temperature: 27°C
- Density: 10 larvae/cm²
- Feed used: Diet 3
- Total feed per replicate: 8 kg
- Dry matter: 19%
- Feeding episodes: 2
- Experimental time: 10 days

Validation of Diet 3 in pilot production



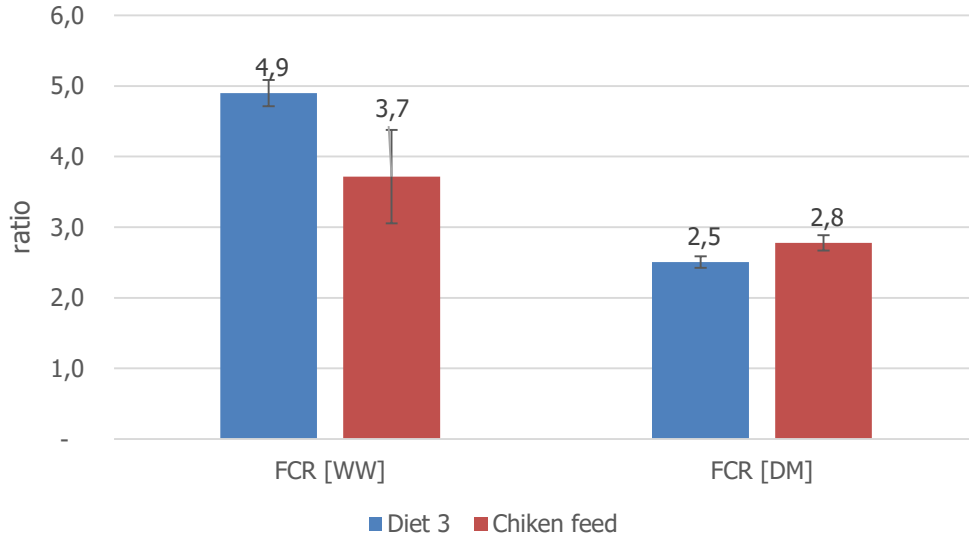
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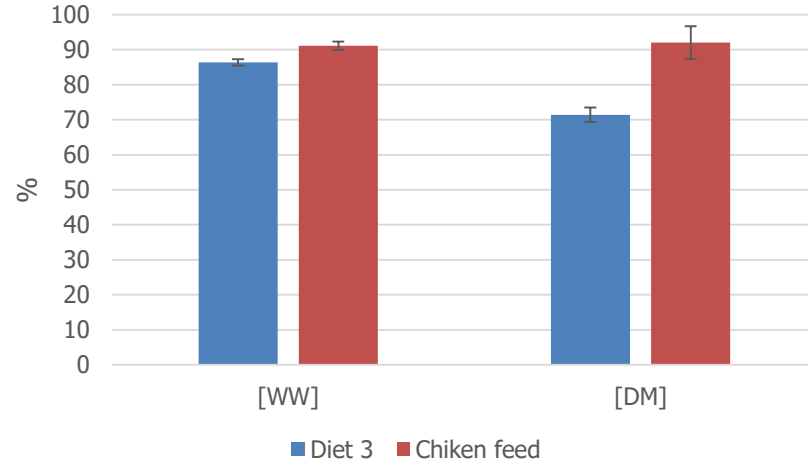
Feed conversion rate from two pilot productions using Diet 3 and Chicken feed



Survival rate

- Diet 3: 84%
- Chicken feed: 91%

Substrate reduction from two pilot productions using Diet 3 and Chicken feed



Validation of Diet 3 in pilot production



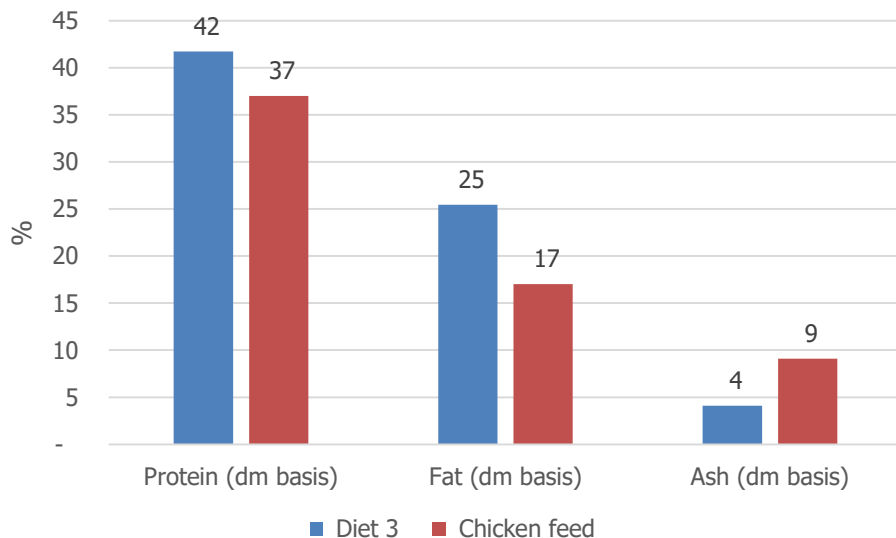
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Total protein, lipid and ash content of BSFL reared on Diet 3 and Chicken feed (avg.)



Nitrogen, Phosphorus and Potassium content in insect frass (Diet 3)

	Nitrogen (kg/tonne)	Phosphorus (kg/tonne)	Potassium (kg/tonne)
Insect frass	17.2	4.8	7.4

Demo-scale factory (~1,000 tonne BSFL/yr)



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2. Factory data and estimated yield		
Production areal	600	m ²
Production days	350	days/yr.
Tray size	1	m ²
No. Handlings/tray	2	Handlings/tray/productions cycle
Tray stack height	10	m
Employees salary	25,000	dkk/month
Production trays	30,000	trays in production
Production trays	3,000	no. trays/day
No. Handlings/day	6,000	no tray handeled /day
Required time for handling	16.67	hour/day
Required personel	3.33	personel/day
Feed required	4,596	tons/year [FW]
Feed required	873	tons/year [DM]
Neonates required	300	mil neonates/day
BSFL production	1,164	tons/year [FW]
BSFL meal	349	tons/year [DM]
Insect frass	683	tons/year [70% DM]

Return on investment (demo-scale)

5. Revenues		
BSFL meal	4,191,264	12000 dkk/tonne
Insect frass	682,500	1000 dkk/tonne
Total	4,873,764	dkk/year
6. Return on investment		
Revenues	4,873,764	dkk/year
OPEX costs	4,070,882	dkk/year
Diference	802,882	dkk/year
CAPEX	5,950,000	dkk/year
Return on investment	7.4	years

Conclusions

- By-products from Guldborgsund Municipality are feasible to be used for production of Black soldier fly larvae (BSFL)
- Low FCR - indicating high efficiency of the system
- High protein and lipid content
- A facility producing $\sim 1,000$ tonne BSFL (ww)/yr requires 5,000 tonne substrate (ww)/yr



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Tak for opmærksomheden!



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